

Message Text

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46/60

ACTION EB-11

INFO OCT-01 EUR-25 NEA-11 ISO-00 TRSE-00 XMB-07 PA-04

PRS-01 USIA-15 SAM-01 CIAE-00 COME-00 DODE-00 INR-10

NSAE-00 RSC-01 FAA-00 DRC-01 /088 W

----- 015737

R 301517Z JAN 74

FM AMEMBASSY BEIRUT

TO SECSTATE WASHDC 6255

INFO AMEMBASSY ABU DHABI

AMEMBASSY KUWAIT

AMEMBASSY LONDON

AMEMBASSY MUSCAT

AMEMBASSY PARIS

AMEMBASSY ROME

FAA/BRUSSELS

C O N F I D E N T I A L BEIRUT 1161

C O R R E C T E D C O P Y (PARAS RENUMBERED)

E.O. 11652: GDS

TAGS: ETRN, SY

SUBJECT: SYRIAN ARAB AIRLINES

REF: BEIRUT 14343, 18 DEC 73; ABU DHABI 0092

DEPARTMENT PASS COMMERCE AND EXIMBANK: ABU DHABI PASS
GRIFFIN

1. GEORGE POHLE, DOUGLAS DIRECTOR MIDDLE EAST, INDICATEU
SYRIAN ARABIAIRLINES NOW PLANS TO ACQUIRE THREE, NOT TWO
AIRCRAFT AS INDICATED EARLIER (BEIRUT 14343), CONFIRMING
PARA ONE OF ABU DHABI'S 0092. ACCORDINGLY, DOUGLAS PRE-
PARING THREE ALTERNATIVE PROPOSALS COVERING THREE DC-10-10'S,
THREE DC-10-30'S AND THREE DC-10-40'S. POHLE INDICATES,
HOWEVER, SYRIAN ARAB PREFERS LONG-RANGE DC-10-30. RELIABLE
SOURCES HERE ALSO INDICATE BOEING PREPARING ALTERNATIVE
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PROPOSAL TO SYRIAN ARAB COVERING THREE WIDEBODIED 747SP'S

IN ADDITION TO EARLIER PROPOSAL FOR 707-320C'S.

2. BOTH DOUGLAS AND LOCKHEED SOURCES BEIRUT BELIEVE GULF INTERESTS, PARTICULARLY MAHDI TAJIR, SUPPORTING BOEING PROPOSALS EITHER FOR 707-320C'S OR 747SP'S, AS AGAINST DOUGLAS DC-10'S AND LOCKHEED L-1011 TRISTARS.

3. VALUE OF SYRIAN ARAB PACKAGE TO U.S. AIRCRAFT MANUFACTURERS RANGES FROM \$40 MILLION FOR THREE 707-320C'S, \$75-\$80 MILLION FOR THREE THRISTARS OR DC-10-10'S, TO \$90-\$100 MILLION FOR THREE DC-10-30/40'S OR BOEING 747SP'S.
HOUGHTOC

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Message Attributes

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Decaption Date: 01 JAN 1960
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Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: GS
Errors: N/A
Film Number: n/a
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EO Systematic Review
30 JUN 2005

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To: STATE
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